

Jan. 30, 2023

# Sales, Production, and Export Results for 2022 (January - December)

News Release, Production, Sales, Exports, Results

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In 2022 (January to December), despite the impact of production constraints caused by the spread of COVID-19, increased demand for semiconductors, and other factors, global sales were at the same level year-on-year as a result of solid demand centered around Asia.

In 2022 (January to December), despite the impact of parts supply shortages caused by the spread of COVID-19, increased demand for semiconductors, and other factors, global production was up year-on-year as a result of increased capacity and production optimization in North America and Asia, a rebound from parts supply shortages associated with the spread of COVID-19 in the previous year, and other factors.

In December 2022, global sales and production were both down year-on-year due to the impact of parts supply shortages caused by the impact from the spread of COVID-19 and increased demand for semiconductors.

The situation remains difficult to predict due to semiconductor shortages and COVID-19. However, we will continue to carefully monitor the parts supply situation and minimize sudden decreases in production as much as possible while making every effort to deliver as many vehicles to our customers at the earliest date.

Toyota City, Japan, January 30, 2023 Toyota Motor Corporation (TMC) announces its sales, production, and export results for December 2022 as well as the cumulative total from January to December 2022, including those for subsidiaries Daihatsu Motor Co., Ltd. and Hino Motors, Ltd.

## December 2022

### Sales Results

	Record high	Toyota	Daihatsu	Hino	Record high	Total
<b>Worldwide sales</b>		839,299(-1.4)	65,491(-2.2)	12,957(-13.8)		917,747(-1.7)
<b>Sales inside of Japan</b>						
<b>Incl. minivehicles</b>		99,012(-12.2)	49,205(1.2)	2,323(-50.9)		150,540(-9.4)
Market share		28.7(-4.8)	—	—		43.7(-5.7)
<b>Excl. minivehicles</b>		96,965(-12.5)	—	—		—
Market share		46.3(-4.3)	—	—		—
<b>Sales outside of Japan</b>		740,287(0.2)	16,286(-11.3)	10,634(3.3)		767,207(0.0)

Toyota:

Worldwide sales: First YoY decrease in 5 months;

Sales inside of Japan (incl. minivehicles): 2 consecutive months of YoY decrease;

Sales outside of Japan: 5 consecutive months of YoY increase

Consolidated:

Worldwide sales: First YoY decrease in 5 months;

Sales inside of Japan (incl. minivehicles): First YoY decrease in 4 months;

Sales outside of Japan: 5 consecutive months of YoY increase

## Production Results

	Record high	Toyota	Daihatsu	Hino	Record high	Total
<b>Worldwide production</b>		695,433(-13.2)	130,965(0.3)	15,063(-7.7)		841,461(-11.2)
<b>Production inside of Japan</b>		221,567(-15.0)	78,028(-8.2)	11,529(-7.8)		311,124(-13.2)
<b>Production outside of Japan</b>		473,866(-12.3)	52,937(16.2)	3,534(-7.6)		530,337(-10.1)

Toyota:

Worldwide production: First YoY decrease in 5 months;

Production inside of Japan: 2 consecutive months of YoY decrease;

Production outside of Japan: First YoY decrease in 8 months

Consolidated:

Worldwide production: First YoY decrease in 5 months;

Production inside of Japan: 2 consecutive months of YoY decrease;

Production outside of Japan: First YoY decrease in 8 months

## Exports Results

	Record high	Toyota	Daihatsu	Hino	Record high	Total
Exports		134,030(-21.2)	0(—)	6,104(1.0)		140,134(-20.5)

Toyota:

First YoY decrease in 5 months

Consolidated:

First YoY decrease in 5 months

\* Unit: Vehicles. Figures in ( ) show year-on-year percentage change. ◎: Record high for a single month;

○: Record high for the corresponding month.

\* Worldwide sales: Sales inside of Japan + Sales outside of Japan

\* Sales inside of Japan: Registrations + Notifications (incl. overseas-manufactured models)

\* Sales outside of Japan: Definition of "sales" varies by country or region

\* Worldwide production: Production inside of Japan + Production outside of Japan

\* Production inside of Japan: Complete vehicle + Kits for overseas assembly (figure as of line-off in Japan)

\* Production outside of Japan: Vehicles produced outside of Japan, excluding kits from Japan (figure as of line-off on site)

\* Exports: Exports from Japan to other countries and regions (figure as of time of ship loading)

\* ◎ shows a record high for a single month, and ○ shows a record high for the corresponding month

## For January to December 2022

### Sales Results

	Record high	Toyota	Daihatsu	Hino	Record high	Total
<b>Worldwide sales</b>		9,566,961(-0.5)	766,091(5.6)	149,972(-3.4)		10,483,024(-0.1)
<b>Sales inside of Japan</b>						
<b>Incl. minivehicles</b>		1,289,132(-12.7)	576,185(0.6)	41,141(-31.4)		1,906,458(-9.6)
Market share		30.7(-2.5)	—	—		45.3(-2.0)
<b>Excl. minivehicles</b>		1,258,675(-12.6)	—	—		—
Market share		49.1(-2.4)	—	—		—
<b>Sales outside of Japan</b>	◎	8,277,829(1.7)	189,906(24.6)	108,831(14.2)	◎	8,576,566(2.3)

Toyota:

Worldwide sales: First YoY decrease in 2 years;

Sales inside of Japan (incl. minivehicles): 3rd consecutive year of YoY decrease;

Sales outside of Japan: 2nd consecutive year of YoY increase

Consolidated:

Worldwide sales: First YoY decrease in 2 years;

Sales inside of Japan (incl. minivehicles): 3rd consecutive year of YoY decrease;

Sales outside of Japan: 2nd consecutive year of YoY increase

## Production Results

	Record high	Toyota	Daihatsu	Hino	Record high	Total
<b>Worldwide production</b>		9,026,713(5.2)	1,408,795(6.4)	175,096(2.7)		10,610,604(5.3)
<b>Production inside of Japan</b>		2,656,009(-7.7)	869,161(-1.1)	127,842(-6.9)		3,653,012(-6.2)
<b>Production outside of Japan</b>	◎	6,370,704(11.7)	539,634(21.0)	47,254(42.0)	◎	6,957,592(12.5)

Toyota:

Worldwide production: 2nd consecutive year of YoY increase;

Production inside of Japan (incl. minivehicles): 3rd consecutive year of YoY decrease;

Production outside of Japan: 2nd consecutive year of increase

Consolidated:

Worldwide production: 2nd consecutive year of YoY increase;

Production inside of Japan (incl. minivehicles): 3rd consecutive year of YoY decrease;

Production outside of Japan: 2nd consecutive year of increase

## Exports Results

	Record high	Toyota	Daihatsu	Hino	Record high	Total
<b>Exports</b>		1,668,522(-5.1)	0(—)	69,765(5.5)		1,738,287(-4.7)

Toyota:

First YoY decrease in 2 years

Consolidated:

First YoY decrease in 2 years

- \* Unit: Vehicles. Figures in ( ) show year-on-year percentage change
- \* Worldwide sales: Sales inside of Japan + Sales outside of Japan
- \* Sales inside of Japan: Registrations + Notifications (incl. overseas-manufactured models)
- \* Sales outside of Japan: Definition of "sales" varies by country or region
- \* Worldwide production: Production inside of Japan + Production outside of Japan
- \* Production inside of Japan: Complete vehicle + Kits for overseas assembly (figure as of line-off in Japan)
- \* Production outside of Japan: Vehicles produced outside of Japan, excluding kits from Japan (figure as of line-off on site)
- \* Exports: Exports from Japan to other countries and regions (figure as of time of ship loading)

To view more information on the sales, production, and export results by country and region, including specific details on the reasons for any changes in results, data from the past 10 years of sales, production, and export results, and data concerning electrified vehicle sales and Lexus sales, please download the document titled "Detailed data" from the top of this page.

This document also includes sales, production, and export results and data concerning electrified vehicles sales and Lexus sales for every month in the past two years.

[Click here for detailed sales, production, and export results \("Detailed data \(Excel\)"\)](#) 

This page shows the publication results as of the announcement date, and does not reflect revisions made after the announcement date. Please see the Detailed data (Excel) to check the latest data.

## Factories

Production sites ▶

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Toyota Motor Corporation works to develop and manufacture innovative, safe and high-quality products and services that create happiness by providing mobility for all. We believe that true achievement comes from supporting our customers, partners, employees, and the communities in which we operate. Since our founding over 80 years ago in 1937, we have applied our Guiding Principles in pursuit of a safer, greener and more inclusive society. Today, as we transform into a mobility company developing connected, automated, shared and electrified technologies, we also remain true to our Guiding Principles and many of the United Nations' Sustainable Development Goals to help realize an ever-better world, where everyone is free to move.

SDGs Initiatives: <https://global.toyota/en/sustainability/sdgs/> 

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